

**MONDAY, September 15, 2008 - Partner Day**

6:30am - 8:00pm	<b>VMworld Registration Open</b>									
Room	Lido 3002, Level III		Lido 3104, Level III		Venetian Ballroom, Level II					
8:00am - 9:00am	<b>APAC Regional Session</b>		<b>EMEA Regional Session</b>		<b>Americas General Session</b>					
9:00am - 9:15am	<b>Networking Break</b>									
Room	Venetian Ballroom, Level II		Murano 3202, Level III		San Polo 3502, Level III	San Polo 3404, Level III	Murano 3305, Level III	Galileo 905, Level I		
9:15am - 10:15am	<b>APAC/EMEA General Session</b>		<b>America Northeast Regional Session</b>	<b>America Central Regional Session</b>	<b>America West Regional Session</b>	<b>America Mid-Atlantic Regional Session</b>	<b>Canada Regional Session</b>			
10:15am - 10:30am	<b>Networking Break</b>									
Room	Lido 3002, Level III		Lido 3104, Level III		Murano 3202, Level III		San Polo 3502, Level III	San Polo 3404, Level III	Murano 3305, Level III	Galileo 905, Level I
10:30am - 11:15am	<b>Sales Track</b>				<b>Tech Track</b>		<b>Partner Track</b>	<b>SolutionTrack Express</b>		
	Turning Virtual Disaster Recovery into Real Opportunity - Leveraging VMware Infrastructure and Site Recovery Manager for DR Solutions <i>PDSAL101</i>	VMware VIP Partner Program Update <i>PDSAL105</i>	System Builder Program Overview and Selling Virtualization into the Small & Medium Business Market <i>PDSAL109</i>	Virtualizing Microsoft Exchange <i>PDTECH101</i>	Hypervisors - Understanding the Differences <i>PDTECH105</i>	Leveraging the VMware Alliance Affiliate Initiative to Drive Profitability <i>PDPAR101</i>	Virtual Desktop Infrastructure Solutions <i>PDSTX101</i>			
	Networking Break									
11:15am - 11:30pm	The VMware EMC Effect2: How To Increase Partner Profitability Sponsored by EMC <i>PDPAR102</i>	A Better Way to Manage Data in Virtualized Environments Across Your Enterprise Sponsored by CommVault <i>PDPAR103</i>	Providing Optimized Virtualization Management Offerings: Best Practices to Ensure Your Clients' Success as Well as Your Own Sponsored by Veeam Software <i>PDPAR104</i>	Delivering Disaster Recovery Solutions with HP Storage & VMware SRM Sponsored by HP <i>PDPAR105</i>	Partnering with IBM for Success Session Sponsored by IBM <i>PDPAR106</i>	Symantec Channel Programs Sponsored by Symantec <i>PDPAR107</i>				
Room	Hall G, Level I									
12:15pm - 1:30pm	<b>Networking Lunch</b>									
1:30pm - 2:15pm	Positioning ESXi in Your Server Sales Cycle and Upselling to Virtual Infrastructure <i>PDSAL102</i>	Selling VMware Desktop Virtualization - The Success Recipe <i>PDSAL106</i>	Leveraging VMware's Marketing Tools and Programs to Drive New Business <i>PDSAL110</i>	VMware Virtual Desktop Infrastructure Product and Competitive Deep Dive <i>PDTECH102</i>	Technical Introduction to VMware Site Recovery Manager <i>PDTECH106</i>	Secrets to Tripling VMware Sales and Profits - Learn Best Practices and Gain an Unfair Advantage in the Virtualization Market! <i>PDSAL111a</i>	Selling Disaster Recovery and Business Continuity Solutions <i>PDSTX102</i>			
2:15pm - 2:30pm	Networking Break									
2:30pm - 3:15pm	Controlling Sprawl, Enforcing Compliance and Managing Performance thru Automation – an Enterprise Approach That Makes you Money! Sponsored by BMC Software <i>PDPAR108</i>	LeftHand Networks and VMware - Taking Your Business Virtually Anywhere Sponsored by LeftHand Networks <i>PDPAR109</i>	Reach New Heights with the Dell™ VMware® Alliance Affiliate Program Sponsored Session by Dell EqualLogic <i>PDPAR110</i>	Emulex: Profitable Solutions for the Virtual Data Center Sponsored by Emulex <i>PDPAR111</i>	The Keys to Success: Partnering with Vizioncore Sponsored by Vizioncore <i>PDPAR112</i>	NetApp Virtualization Specialization Maximizing Productivity and Profitability Sponsored by NetApp <i>PDPAR113</i>				
3:15pm - 3:30pm	Networking Break									
3:30pm - 4:15pm	Tools to Jumpstart Your VMware Service Business and Profits <i>PDSAL103</i>	Selling the Value of VMware Infrastructure as the New Platform for Computing <i>PDSAL107</i>	Secrets to Tripling VMware Sales and Profits - Learn Best Practices and Gain an Unfair Advantage in the Virtualization Market! <i>PDSAL111</i>	Understanding VMware's Virtualization Assessment Tools and How to Use Them <i>PDTECH103</i>	Sneak Peek into Future Virtual Infrastructure Products / Releases <i>PDTECH107</i>	VMware Licensing - How to Ensure You Are Maximizing Your Profit Potential <i>PDPAR114</i>	Selling Automated Infrastructure Management Solutions <i>PDSTX103</i>			
4:15pm - 4:30pm	Networking Break									
4:30pm - 5:15pm	The VMware Advantage - Closing Business Against the Competition <i>PDSAL104</i>	Leveraging VMware's Global Support Services Organization <i>PDSAL108</i>	Automating the Virtual Data Center: Super Size Your Selling Opportunity <i>PDSAL112</i>	Desktop and Application Virtualization through the Implementation of ThinApp and Virtual Desktop Infrastructure <i>PDTECH104</i>	Understanding the Automated Infrastructure Management (IAM) Product Family (Lab Manager, Stage Manager and Lifecycle Manager) <i>PDTECH108</i>	Turning Virtual Disaster Recovery into Real Opportunity - Leveraging VMware Infrastructure and Site Recovery Manager for DR Solutions <i>PDSAL101a</i>				
5:30pm	<b>VMworld Reception</b>									